

## MINUTES

MEETING: GO Topeka Board of Directors

PLACE: Chamber Board Room

TIME: 7:30 a.m.

DATE: November 4, 2005

Present: Carl Koupal, Andy Jetter, Rick Jackson, Mark Wittenburg, Sister Loretto Marie Colwell, Lucky DeFries, Terry Neher, Mike Wilson, Connie Goodnow, Kris Kitchen, Matt Sabatini, Mike Engler, Neil Fisher, Alonzo Harrison, Bob Schuster, Kathleen Urbom, Dr. Jerry Farley, Commissioner Vic Miller, Mayor Bill Buntten, and Kris Robbins

Guest: Curtis Pitts

Carl Koupal called the meeting to order. Terry Neher moved, Sister Loretto Colwell seconding, that the minutes of the October 7, 2005 meeting be approved. The motion carried.

Brad Owen presented financials for the period. He discussed expenses, incentives and pending incentives. A suggestion was made that some cash be placed in treasury securities, which will be done. Mark Wittenburg moved, Kathleen Urbom seconding, that the financials be approved. The motion carried.

Christy Caldwell reported on the Inter-City visit to Columbus, OH, and the trip to the Mid-Ohio race facility. Neil Fisher moved, Mike Engler seconding, that a task force be put in place to start working on eminent domain. The motion carried. Mike Engler moved, Kris Robbins seconding, that up to \$2,000 be authorized out of private dollars to fund part of the coalition on economic development. The motion carried.

Doug Kinsinger presented a detailed proposed 2006 strategic plan. Kathy Moellenberndt explained the January through September 2005 report. The board discussed that a footnote regarding the announcement of jobs indicating "projected" jobs would help clarify the number of jobs claimed. Moellenberndt discussed the relationship with GO Connection for loan money. The current and eighth Fast Trac program has 19 participants. The two incubator facilities are currently at capacity space wise. A survey has been sent to Fast Trac graduates to ascertain how the program helped them with their businesses.

Curtis Pitts requested that the DBE Council be allowed to continue to develop programs, continue the educational aspect, and to bring recommendations to the board within 30. Doug Kinsinger advised that the program has grown rapidly and there needs to be better policies and procedures in place to track expenditures. Pitts urged that the Executive Committee work with Doug Kinsinger and the DBE in providing review of policies and procedures. Doug Kinsinger advised that he would like to contract with an outside provider to address these issues. Andy Jetter moved, Kathleen Urbom seconding, that up to \$23,000 for three months be provided for consultant work. The motion carried.

Alonzo Harrison proposed developing an internal strategic plan to grow and keep companies assisted by DBE programs profitable by providing programs addressing financing, marketing, advertising, etc. and by following-up on how the companies are progressing.

Doug Kinsinger advised that the Science & Technology Advisory Committee will meet on November 16, 2005. He reported that one of goals is to set up an angel equity network and looking at methods to keep residents in Shawnee County.

Kathy Moellenberndt discussed the proposed 2006 Performance Measurements and the proposed additions.