

**GROWTH ORGANIZATION OF TOPEKA /
SHAWNEE COUNTY, INC.**

**Financial Forecast & Accountant's
Compilation Report**

December 31, 2014 and 2013

Accountant's Compilation Report



Growth Organization of Topeka / Shawnee County, Inc.
120 S.E. 6th Ave.
Topeka, Kansas 66603

We have compiled the accompanying forecasted and budgeted statements of receipts and expenditures – cash basis of Growth Organization of Topeka / Shawnee County, Inc. (Go Topeka) for the years ending December 31, 2014 and 2013 in accordance with attestation standards established by the American Institute of Certified Public Accountants.

A compilation is limited to presenting, in the form of prospective financial statements, information that is the representation of management, and does not include an evaluation of the support for the assumptions underlying the forecast. We have not examined the forecast and, accordingly, do not express an opinion or any other form of assurance on the accompanying statements or assumptions. Furthermore, there will usually be differences between the forecasted and actual results because events and circumstances frequently do not occur as expected, and those differences may be material. We have no responsibility to update this report for events and circumstances occurring after the date of this report.

We are not independent with respect to Growth Organization of Topeka / Shawnee County, Inc.

Mize Houser & Company P.A.

Mize Houser & Company P.A.
Certified Public Accountants

December 19, 2013
Topeka, Kansas

BNO:rb
Enclosure

Growth Organization of Topeka / Shawnee County, Inc.
Forecasted Statement of Receipts and Disbursements - Cash Basis

	Forecast		
	Proposed Budget 2014	Expected 2013	Approved Budget 2013
Receipts:			
Sales Tax	5,000,000	5,000,000	5,000,000
Central Crossing Land Sale		263,088	
Other income	10,200	15,000	15,000
Total Receipts	5,010,200	5,278,088	5,015,000
Expenditures:			
Salaries	285,200	339,672	347,477
Payroll taxes and benefits ⁽¹⁾	101,295	99,007	100,839
Total Staffing ⁽²⁾	386,495	438,679	448,316
Departmental activities:			
Existing Business	39,000	25,818	64,600
New business attraction	503,000	375,690	506,670
Workforce development	156,200	33,712	34,600
Government relations	21,500	19,207	21,500
Entrepreneurial Development	113,050	13,937	29,100
Research	13,800	10,000	11,000
Minority and Women-Owned Bus Dev (MWBD) ^{(3) (4)}	500,000	500,000	500,000
Total Departmental	1,346,550	978,364	1,167,470
Other operating expenditures	340,430	330,000	347,110
Total Operating Expenditures	2,073,475	1,747,043	1,962,896
Total Receipts over Operating Expenditures	2,936,725	3,531,045	3,052,104
Heartland Visioning ⁽⁵⁾	0	60,000	60,000
Incentives and Site Expenditures:			
Anticipated expenditures on current commitments	1,259,186	1,738,004	2,106,476
Indirect site/incentive expenditures	55,000	50,000	50,000
New incentives	1,450,000		350,000
49th St improvements			250,000
Kanza Fire - Infrastructure Design ⁽⁶⁾		94,375	161,452
Kanza Fire Infrastructure - Const. ⁽⁶⁾	926,698	1,692,557	1,163,732
Kanza Fire - Signage/Entryway	125,000		75,000
Site options/acquisitions Kanza Fire Phase II ⁽⁷⁾	2,550,000	24,225	24,225
Total Incentives and Site Expenditures	6,365,884	3,599,161	4,180,885
Transfer from (to) cash, investments and land held for development	3,429,159	128,116	1,188,781
Net	0	0	0

Summary of Significant Forecast Assumptions - Footnotes

- ⁽¹⁾ Includes estimated 10% health insurance increase July 1, 2014.
- ⁽²⁾ Budget for 2014 is based on approx. 5.5 FTEs. This excludes the 1.5 MWBD FTE's.
- ⁽³⁾ Includes salaries and benefits budgeted for 1.5 FTEs, \$127,244 in 2014 and \$115,155 in 2013.
- ⁽⁴⁾ This amount is net of MWBD program income.
- ⁽⁵⁾ Potential equal contributions on behalf of the City and County.
- ⁽⁶⁾ This is part of the 3,149,600 project budget approved at May, 2013 JEDO meeting
- ⁽⁷⁾ Subject to additional approval by the Go Topeka and JEDO Boards.

Growth Organization of Topeka / Shawnee County, Inc.
Forecasted Statement of Receipts and Disbursements - Cash Basis

Summary of Significant Forecast Assumptions and Accounting Policies

The financial forecast presents, to the best of management's knowledge and belief, the Organization's expected results of operations for the forecast period. Accordingly, the forecast reflects management's judgment as of December 12, 2013, the date of this forecast, of the expected conditions and its expected course of action. The assumptions disclosed herein are those that management believes are significant to the forecast. There may be differences between the forecasted and actual results. The 2014 budget assumes renewal of the Organization's contract with the Topeka/Shawnee County Joint Economic Development Organization. Other assumption footnotes are on page 1 of 2.

The above prospective information is prepared on a cash basis of accounting. The Organization's historical financial statements, however, reflect unused cash and certain expenditures for land acquisitions and site improvements as assets, and certain unconditional incentive commitments as liabilities.