

**GROWTH ORGANIZATION OF TOPEKA /
SHAWNEE COUNTY, INC. - PUBLIC**

**Financial Statements & Accountant's
Compilation Report**

April 30, 2013

Accountant's Compilation Report



**MIZE HOUSER
& COMPANY P.A.**

Growth Organization of Topeka / Shawnee County, Inc.
120 S.E. 6th – Suite 110
Topeka, Kansas 66603

We have compiled the accompanying financial statements and supplemental information of Growth Organization of Topeka / Shawnee County, Inc.–Public (a division of Growth Organization of Topeka/Shawnee County, Inc.), (Go Topeka), as scheduled below. We have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or provide assurance about whether the financial statements are in accordance with the modified cash basis accounting. The budgeted revenue and expense information is presented for supplementary analysis purposes only.

Statement of Assets, Liabilities and Change in Funds–Public – Modified Cash Basis as of
April 30, 2013.

Statement of Income and Expense–Comparison to Budget–Public – Modified Cash Basis for the
one month and four month periods ended April 30, 2013.

Supplemental Schedule of Committed/Pending Incentive Offers and Site Expenditures as of
April 30, 2013.

Management is responsible for the preparation and fair presentation of the financial statements and supplemental schedule prepared in accordance with the modified cash basis of accounting and for designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of financial statements.

Our responsibility is to conduct the compilation in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. The objective of a compilation is to assist management in presenting financial information in the form of financial statements without undertaking to obtain or provide any assurance that there are no material modifications that should be made to the financial statements.

Management has elected to omit substantially all of the disclosures ordinarily included in financial statements prepared on the modified cash basis of accounting. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Company's financial position and results of operations. Accordingly, these financial statements are not designed for those who are not informed about such matters.

The supplementary information referenced above is presented for purposes of additional analysis and is not a required part of the basic financial statements. The supplementary information has been compiled from information that is the representation of management. We have not audited or reviewed the supplementary information and, accordingly, do not express an opinion or provide any assurance on such supplementary information.

We are not independent with respect to Growth Organization of Topeka / Shawnee County, Inc.–Public.

Mize Houser & Company P.A.

Mize Houser & Company P.A.
Certified Public Accountants

July 15, 2013

BNO:rb:sc
Enclosures

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Go Topeka, Inc.
Statement of Assets, Liabilities, &
Change In Funds-Public - Modified Cash Basis
April 30, 2013

Assets

Current Assets		
Cash-Sales Tax		3,070,195
Investments-Reserved for incentive/site improvements		3,496,688
Prepaid Expenses and other		<u>67,364</u>
Total Current Assets		6,634,247
Other Assets		
Land Held for Development	<u>8,102,090</u>	
Total Other Assets		<u>8,102,090</u>
Total Assets		<u><u>14,736,337</u></u>

Liabilities and Fund Balance

Current Liabilities		
DBE Carryover	284,912	
Other	49,386	
Incentives Liabilities	377,778	
Due to 1st Opp Fund	196,668	
Due To GTCC	<u>6,476</u>	
Total Current Liabilities		915,220
Fund Balances		
Opening Fund Balance	12,869,019	
Excess-Current Year	<u>952,098</u>	
		<u>13,821,117</u>
Total Liabilities and Fund Balance		<u><u>14,736,337</u></u>

Go Topeka, Inc.
Statement of Income and Expense - Public
Modified Cash Basis
April 30, 2013

	Current Period			Year to Date		
	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue						
Sales Tax	416,667	416,667	(0)	1,666,667	1,666,668	(1)
Net Investment Income (Fees)	(305)	-	(305)	(1,255)	-	(1,255)
Other Program Revenue	2,868	1,550	1,318	8,722	6,550	2,172
Total Revenues	<u>419,229</u>	<u>418,217</u>	<u>1,012</u>	<u>1,674,133</u>	<u>1,673,218</u>	<u>915</u>
Expenses						
Program Expenses						
Business Retention	10,944	23,121	12,176	42,528	72,275	29,747
New Business Attraction	34,028	59,304	25,276	153,483	248,471	94,988
Workforce Development	6,837	8,002	1,165	31,131	32,049	918
Government Relations Consultant	1,500	2,000	500	6,000	7,500	1,500
Research & Governmt'l Relations	7,250	9,819	2,569	27,431	39,611	12,179
Entrepreneurial & Minority Bus Dev	19,342	32,453	13,111	68,597	184,222	115,625
Small Business Innovation Center	750	2,750	2,000	3,225	12,413	9,188
Site/Prospect Support	6,667	6,512	(155)	13,803	23,715	9,912
* Incentives & Site Expend - Direct	167,704	167,704	-	422,885	422,885	-
* Less: Site Expenditures Capitalized	(8,329)	(8,329)	-	(104,135)	(104,135)	-
Total Program Expenses	<u>246,692</u>	<u>303,335</u>	<u>56,642</u>	<u>664,947</u>	<u>939,005</u>	<u>274,058</u>
General & Administrative Expenses	17,216	15,626	(1,590)	57,089	62,666	5,577
Total Expenses	<u>263,909</u>	<u>318,961</u>	<u>55,052</u>	<u>722,036</u>	<u>1,001,671</u>	<u>279,635</u>
Transfer to Visioning	0	0	0	0	0	0
Revenues over (under) Expenses	<u>155,320</u>	<u>99,256</u>	<u>56,064</u>	<u>952,098</u>	<u>671,548</u>	<u>280,550</u>

Go Topeka, Inc.
Committed/Pending Incentive Offers and Site Expenditures
April 30, 2013

	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>Totals</u>
Cash:							
Committed - Performance Based:							
Alorica	90,000	90,000	90,000	90,000	90,000	90,000	540,000
Del Monte	42,000	42,000	42,000				126,000
Del Monte 2	45,500	31,500	31,500	31,500			140,000
LB Steel	71,786	71,786					143,572
PTMW	255,500						255,500
Allen Foods	110,334						110,334
Schendel Pest	19,800	21,600	21,600	6,000	3,600	1,800	74,400
Home Depot	153,000						153,000
Goodyear	132,000						132,000
Mars Escrow - Employment Incentive	318,750	637,500	637,500	159,375			1,753,125
Total Committed - Performance Based	1,238,670	894,386	822,600	286,875	93,600	91,800	3,427,931
Mars Improvements/Training Incentives (A)	377,778						377,778
Total Committed	1,616,448	894,386	822,600	286,875	93,600	91,800	3,805,709
Expected:							
Site Improvements	1,400,184						1,400,184
Confidential Pending Cash Incentives							0
Dev. & Maintenance	100,000	100,000	100,000	100,000	100,000	100,000	600,000
Total Expected	1,500,184	100,000	100,000	100,000	100,000	100,000	2,000,184
Total Committed and Expected	3,116,632	994,386	922,600	386,875	193,600	191,800	5,805,893
Under Consideration:							
Land Acquisitions	4,576,538						4,576,538
Confidential Pending Cash Incentives	60,000						60,000
Total Under Consideration	4,636,538	0	0	0	0	0	4,636,538
Total Cash	7,753,170	994,386	922,600	386,875	193,600	191,800	10,442,431
Expected:							
Confidential Pending Incentives							0
Total Land	0	0	0	0	0	0	0

Notes:
(A) Portion of Mars Incentive recorded as a liability on the Statement of Assets, Liabilities & Change in Funds

See Accountant's Compilation Report

**GROWTH ORGANIZATION OF TOPEKA /
SHAWNEE COUNTY, INC. - PUBLIC**

**Financial Statements & Accountant's
Compilation Report**

May 31, 2013

Accountant's Compilation Report



MIZE & HOUSER
& COMPANY P.A.

Growth Organization of Topeka / Shawnee County, Inc.
120 S.E. 6th – Suite 110
Topeka, Kansas 66603

We have compiled the accompanying financial statements and supplemental information of Growth Organization of Topeka / Shawnee County, Inc.–Public (a division of Growth Organization of Topeka/Shawnee County, Inc.), (Go Topeka), as scheduled below. We have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or provide assurance about whether the financial statements are in accordance with the modified cash basis accounting. The budgeted revenue and expense information is presented for supplementary analysis purposes only.

Statement of Assets, Liabilities and Change in Funds–Public – Modified Cash Basis as of
May 31, 2013.

Statement of Income and Expense–Comparison to Budget–Public – Modified Cash Basis for the
one month and five month periods ended May 31, 2013.

Supplemental Schedule of Committed/Pending Incentive Offers and Site Expenditures as of
May 31, 2013.

Management is responsible for the preparation and fair presentation of the financial statements and supplemental schedule prepared in accordance with the modified cash basis of accounting and for designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of financial statements.

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We are not independent with respect to Growth Organization of Topeka / Shawnee County, Inc.–Public.

Mize Houser & Company P.A.

Mize Houser & Company P.A.
Certified Public Accountants

July 18, 2013

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Enclosures

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Go Topeka, Inc.
Statement of Assets, Liabilities, &
Change In Funds-Public - Modified Cash Basis
May 31, 2013

Assets

Current Assets		
Cash-Sales Tax		3,265,691
Investments-Reserved for incentive/site improvements		3,496,996
Prepaid Expenses and other		<u>77,300</u>
Total Current Assets		6,839,987
Other Assets		
Land Held for Development	<u>8,115,360</u>	
Total Other Assets		<u>8,115,360</u>
Total Assets		<u><u>14,955,347</u></u>

Liabilities and Fund Balance

Current Liabilities		
DBE Carryover	284,912	
Other	49,386	
Incentives Liabilities	377,778	
Due to 1st Opp Fund	196,668	
Due To GTCC	<u>4,555</u>	
Total Current Liabilities		913,299
Fund Balances		
Opening Fund Balance	12,869,019	
Excess-Current Year	<u>1,173,029</u>	
		<u>14,042,048</u>
Total Liabilities and Fund Balance		<u><u>14,955,347</u></u>

See Accountant's Compilation Report

Go Topeka, Inc.
Statement of Income and Expense - Public
Modified Cash Basis
May 31, 2013

	Current Period			Year to Date		
	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue						
Sales Tax	416,667	416,667	(0)	2,083,333	2,083,335	(2)
Net Investment Income (Fees)	337	-	337	(918)	-	(918)
Other Program Revenue	3,212	11,800	(8,588)	11,933	18,350	(6,417)
Total Revenues	<u>420,215</u>	<u>428,467</u>	<u>(8,252)</u>	<u>2,094,349</u>	<u>2,101,685</u>	<u>(7,336)</u>
Expenses						
Program Expenses						
Business Retention	10,790	14,721	3,931	53,317	86,996	33,678
New Business Attraction	32,165	53,703	21,538	185,648	302,174	116,526
Workforce Development	5,953	8,742	2,789	37,084	40,791	3,707
Government Relations Consultant	1,500	1,500	-	7,500	9,000	1,500
Research & Governmt'l Relations	6,287	9,785	3,498	33,718	49,396	15,678
Entrepreneurial & Minority Bus Dev	31,056	33,300	2,244	99,652	217,522	117,869
Small Business Innovation Center	750	3,250	2,500	3,975	15,663	11,688
Site/Prospect Support	3,709	6,312	2,603	17,512	30,027	12,515
* Incentives & Site Expend - Direct	101,270	101,270	-	524,155	524,155	-
* Less: Site Expenditures Capitalized	(13,270)	(13,270)	-	(117,405)	(117,405)	-
Total Program Expenses	<u>180,209</u>	<u>219,312</u>	<u>39,103</u>	<u>845,156</u>	<u>1,158,317</u>	<u>313,161</u>
General & Administrative Expenses	19,075	15,626	(3,449)	76,163	78,292	2,128
Total Expenses	<u>199,284</u>	<u>234,938</u>	<u>35,654</u>	<u>921,319</u>	<u>1,236,609</u>	<u>315,289</u>
Transfer to Visioning	0	0	0	0	0	0
Revenues over (under) Expenses	<u>220,932</u>	<u>193,529</u>	<u>27,402</u>	<u>1,173,029</u>	<u>865,077</u>	<u>307,953</u>

Go Topeka, Inc.
Committed/Pending Incentive Offers and Site Expenditures
May 31, 2013

	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>Totals</u>
Cash:							
Committed - Performance Based:							
Alorica	0	90,000	90,000	90,000	90,000	90,000	450,000
Del Monte	42,000	42,000	42,000				126,000
Del Monte 2	45,500	31,500	31,500	31,500			140,000
LB Steel	71,786	71,786					143,572
PTMW	255,500						255,500
Allen Foods	110,334						110,334
Schendel Pest	19,800	21,600	21,600	6,000	3,600	1,800	74,400
Goodyear	0	44,000					44,000
Mars Escrow - Employment Incentive	318,750	637,500	637,500	159,375			1,753,125
Total Committed - Performance Based	863,670	938,386	822,600	286,875	93,600	91,800	3,096,931
Mars Improvements/Training Incentives (A)	377,778						377,778
Total Committed	1,241,448	938,386	822,600	286,875	93,600	91,800	3,474,709
Expected:							
Site Improvements	1,859,201	1,024,334					2,883,535
Confidential Pending Cash Incentives							0
Dev. & Maintenance	100,000	100,000	100,000	100,000	100,000	100,000	600,000
Total Expected	1,959,201	1,124,334	100,000	100,000	100,000	100,000	3,483,535
Total Committed and Expected	3,200,649	2,062,720	922,600	386,875	193,600	191,800	6,958,244
Under Consideration:							
Land Acquisitions	4,576,538						4,576,538
Confidential Pending Cash Incentives	60,000						60,000
Total Under Consideration	4,636,538	0	0	0	0	0	4,636,538
Total Cash	7,837,187	2,062,720	922,600	386,875	193,600	191,800	11,594,782
Expected:							
Confidential Pending Incentives							0
Total Land	0	0	0	0	0	0	0

Notes:

(A) Portion of Mars Incentive recorded as a liability on the Statement of Assets, Liabilities & Change in Funds

See Accountant's Compilation Report

**GROWTH ORGANIZATION OF TOPEKA /
SHAWNEE COUNTY, INC. - PUBLIC**

**Financial Statements & Accountant's
Compilation Report**

June 30, 2013

Accountant's Compilation Report



**MIZE & HOUSER
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Statement of Assets, Liabilities and Change in Funds–Public – Modified Cash Basis as of
June 30, 2013.

Statement of Income and Expense–Comparison to Budget–Public – Modified Cash Basis for the
one month and six month periods ended June 30, 2013.

Supplemental Schedule of Committed/Pending Incentive Offers and Site Expenditures as of
June 30, 2013.

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Go Topeka, Inc.
Statement of Assets, Liabilities, &
Change In Funds-Public - Modified Cash Basis
June 30, 2013

Assets

Current Assets		
Cash-Sales Tax		3,255,474
Investments-Reserved for incentive/site improvements		<u>3,496,686</u>
Total Current Assets		6,752,160
Other Assets		
Land Held for Development	<u>8,146,676</u>	
Total Other Assets		<u>8,146,676</u>
Total Assets		<u><u>14,898,836</u></u>

Liabilities and Fund Balance

Current Liabilities		
DBE Carryover	284,912	
Other	51,561	
Incentives Liabilities	188,889	
Due to 1st Opp Fund	196,668	
Due To GTCC	<u>1,305</u>	
Total Current Liabilities		723,335
Fund Balances		
Opening Fund Balance	12,869,019	
Excess-Current Year	<u>1,306,482</u>	
Total Liabilities and Fund Balance		<u><u>14,898,836</u></u>

See Accountant's Compilation Report

Go Topeka, Inc.
Statement of Income and Expense - Public
Modified Cash Basis
June 30, 2013

	Current Period			Year to Date		
	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenue						
Sales Tax	416,667	416,667	(0)	2,500,000	2,500,002	(2)
Net Investment Income (Fees)	(282)	-	(282)	(1,200)	-	(1,200)
Other Program Revenue	1,456	1,650	(194)	13,390	20,000	(6,610)
Total Revenues	<u>417,841</u>	<u>418,317</u>	<u>(476)</u>	<u>2,512,190</u>	<u>2,520,002</u>	<u>(7,812)</u>
Expenses						
Program Expenses						
Business Retention	9,704	14,954	5,249	63,021	101,949	38,928
New Business Attraction	67,687	86,304	18,618	253,334	388,478	135,144
Workforce Development	5,821	7,452	1,630	42,905	48,242	5,337
Government Relations Consultant	1,500	2,000	500	9,000	11,000	2,000
Research & Governm't'l Relations	6,045	9,785	3,740	39,763	59,181	19,418
Entrepreneurial & Minority Bus Dev	16,405	67,059	50,654	116,057	284,580	168,523
Small Business Innovation Center	750	1,638	888	4,725	17,300	12,575
Site/Prospect Support	4,714	7,212	2,498	22,226	37,239	15,013
* Incentives & Site Expend - Direct	190,691	190,691	-	714,846	714,846	-
* Less: Site Expenditures Capitalized	(31,316)	(31,316)	-	(148,721)	(148,721)	-
Total Program Expenses	<u>272,000</u>	<u>355,777</u>	<u>83,777</u>	<u>1,117,156</u>	<u>1,514,094</u>	<u>396,938</u>
General & Administrative Expenses	12,388	15,626	3,238	88,552	93,918	5,366
Total Expenses	<u>284,389</u>	<u>371,404</u>	<u>87,015</u>	<u>1,205,708</u>	<u>1,608,012</u>	<u>402,304</u>
Transfer to Visioning	0	0	0	0	0	0
Revenues over (under) Expenses	<u>133,453</u>	<u>46,914</u>	<u>86,539</u>	<u>1,306,482</u>	<u>911,990</u>	<u>394,492</u>

Go Topeka, Inc.
Committed/Pending Incentive Offers and Site Expenditures
June 30, 2013

	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>Totals</u>
Cash:							
Committed - Performance Based:							
Alorica	0	90,000	90,000	90,000	90,000	90,000	450,000
Del Monte	42,000	42,000	42,000				126,000
Del Monte 2	45,500	31,500	31,500	31,500			140,000
LB Steel	71,786	71,786					143,572
PTMW	255,500						255,500
Allen Foods	110,334						110,334
Schudel Pest	19,800	21,600	21,600	6,000	3,600	1,800	74,400
Goodyear	0	44,000					44,000
Mars Escrow - Employment Incentive	159,375	637,500	637,500	159,375			1,593,750
Mars Escrow - Performance Based	704,295	938,386	822,600	286,875	93,600	91,800	2,937,556
Total Committed - Performance Based	188,889						188,889
Mars Improvements/Training Incentives (A)	893,184	938,386	822,600	286,875	93,600	91,800	3,126,445
Total Committed	1,859,201	1,024,334					2,883,535
Expected:							
Site Improvements							0
Confidential Pending Cash Incentives	100,000	100,000	100,000	100,000	100,000	100,000	600,000
Dev. & Maintenance	1,959,201	1,124,334	100,000	100,000	100,000	100,000	3,483,535
Total Expected	2,852,385	2,062,720	922,600	386,875	193,600	191,800	6,609,980
Total Committed and Expected							
Under Consideration:							
Land Acquisitions	4,576,538						4,576,538
Confidential Pending Cash Incentives	60,000						60,000
Total Under Consideration	4,636,538	0	0	0	0	0	4,636,538
Total Cash	7,488,923	2,062,720	922,600	386,875	193,600	191,800	11,246,518
							0
Expected:							
Confidential Pending Incentives							0
Total Land	0	0	0	0	0	0	0

Notes:
(A) Portion of Mars Incentive recorded as a liability on the Statement of Assets, Liabilities & Change in Funds

See Accountant's Compilation Report